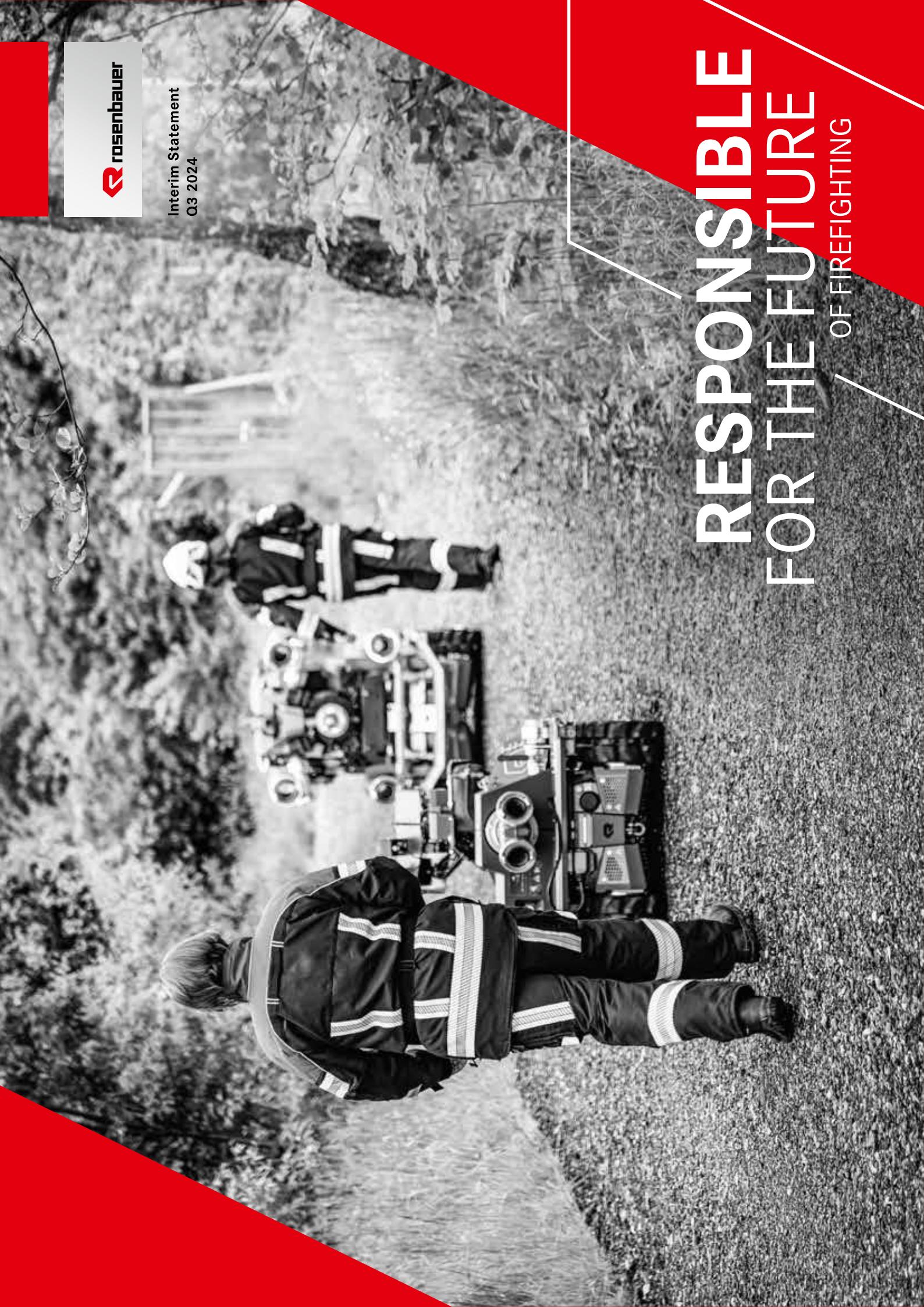




Interim Statement
Q3 2024

RESPONSIBLE FOR THE FUTURE OF FIREFIGHTING



GROUP KEY FIGURES

Key financial figures		1-9 / 2022	1-9 / 2023	1-9 / 2024
Revenues	€ million	636.7	699.1	841.3
EBITDA	€ million	-10.3	33.7	52.6
EBIT	€ million	-31.8	11.2	29.4
EBT	€ million	-39.0	-9.4	1.0
Net profit for the period	€ million	-26.6	-11.9	-2.8
Cash flow from operating activities		-132.1	-154.2	-9.9
Investments ¹	€ million	9.9	10.4	13.6
Total assets	€ million	1,083.9	1,198.6	1,283.7
Equity in % of total assets		15.8%	14.3%	14.0%
Capital employed (average)	€ million	655.4	660.9	715.0
Return on capital employed		-4.9%	1.7%	4.1%
Return on equity		-20.5%	-5.2%	0.6%
Net debt	€ million	444.7	484.2	467.8
Trade working capital	€ million	466.5	516.0	512.1
Gearing ratio		259.8%	282.1%	261.2%
Key performance figures		1-9 / 2022	1-9 / 2023	1-9 / 2024
Order backlog as of September 30	€ million	1,300.5	1,757.9	2,199.6
Order intake	€ million	825.4	1,026.5	1,233.4
Employees as of September 30		4,088	4,200	4,440
Key stock exchange figures		1-9 / 2022	1-9 / 2023	1-9 / 2024
Closing share price	€	29.7	30.4	35.1
Number of shares	million units	6.8	6.8	6.8
Market capitalization	€ million	202.0	206.7	238.7
Earnings per share	€	-4.1	-1.9	-0.7

¹ Investments relate to rights and property, plant and equipment (without usage rights according to IFRS 16)

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INTERIM GROUP MANAGEMENT REPORT

Economic environment

Global growth remains stable but disappointing. That is the essential message of the latest edition of the World Economic Outlook. On the second reporting date in a row, the International Monetary Fund (IMF) has left its forecast for the global economy unchanged on paper at plus 3.2% in 2024 and 2025.

Nevertheless, there have been significant revisions beneath the surface, with improvements in the outlook for the USA offsetting downgrades for other developed industrial countries. A similar situation is observed in developing and emerging countries, where shifts have occurred between the Middle East, Central Asia and Sub-Saharan Africa on the one hand and emerging Asia on the other. Global inflation is expected to fall from 6.7% to 5.8% this year. In 2025, it is projected to be 4.3%.

Development of revenues and earnings

In the first three quarters of 2024, the Rosenbauer Group generated revenues of € 841.3 million (1-9/2023: € 699.1 million). The Group's business volume therefore up 20.3% year-on-year. The main reason for this is a higher number of vehicle deliveries (+22.6%) at improved prices as well as more business with equipment (+11.8%) and services (+18.1%).

Revenues

Consolidated revenues are currently divided across the sales areas as follows: Europe area 51%, Middle East & Africa area 9%, Asia-Pacific area 8%, Americas area 29% and Preventive Fire Protection segment 3%.

The cost of sales increased by 18.2% to € 700.8 million (1-9/2023: € 593.0 million) during the reporting period. Gross profit amounted to € 140.5 million (1-9/2023: € 106.1 million). The gross profit margin improved to 16.7% (1-9/2023: 15.2%).

Result of operations

The increased business volume and the improved contribution margins of the vehicles delivered enabled a much stronger operating result despite non-recurring effects amounting to € 4.1 million (departure of an Executive Board member, implementation of a banking agreement). EBITDA rose significantly to € 52.6 million compared to the same period last year (1-9/2023: € 33.7 million). EBIT amounted to € 29.4 million (1-9/2023: € 11.2 million).

Consolidated EBT totaled € 1.0 million at the end of the reporting period (1-9/2023: € -9.4 million).
Orders
 In the first three quarters of 2024, the Rosenbauer Group recorded an order intake of € 1,233.4 million, 20.2% higher than in the previous year (1-9/2023: € 1,026.5 million). Three of the four sales regions increased their order intake. The Preventive Fire Protection segment lagged behind the previous year. The order backlog has also increased, and amounted to € 2,199.6 million at the end of the third quarter of 2024 (30 September 2023: € 1,757.9 million). With this order book, the Rosenbauer Group has a solid basis for further profitable revenue growth.

Segment development

Segment reporting is carried out according to four defined sales areas: the Europe area, the Middle East & Africa area, the Asia-Pacific area, and the Americas area. In addition, Preventive Fire Protection (PFP) is presented as a separate segment.

Europe area segment

The Europe area includes the European countries, with the D-A-CH region (Germany, Austria, Switzerland) as the historical home market.

The Europe area includes the Group companies Rosenbauer International and Rosenbauer Österreich, based in Leonding (Austria), Rosenbauer Deutschland in Luckenwalde (Germany), Rosenbauer Karlsruhe (Germany), Rosenbauer Slovenia in Radgona; Rosenbauer Italia in Andrian, Rosenbauer Rovereto (Italy), Rosenbauer Schweiz in Oberglatt (Switzerland) and Rosenbauer Polska in Lomianki (Poland), Rosenbauer Espanola in Madrid (Spain), Rosenbauer France in Meyzieu and Rosenbauer UK in Meltham.

The plants in the Europe area (Leonding, Neidling, Karlsville, Radgona and Rovereto) produce for all sales areas, while the Luckenwalde plant primarily produces for the German market.
Business development
 Revenues in the Europe area segment amounted to € 424.5 million in the reporting period, significantly higher than in the same period last year (1-9/2023: € 322.5 million). At € 18.0 million, EBIT also saw a clear improvement on the previous year (1-9/2023 € 12.0 million).

Middle East & Africa area segment
 The Middle East & Africa area geographically comprises the Middle East and Africa.
Business development
 The Middle East & Africa area includes the Group companies Rosenbauer South Africa in Johannesburg, Rosenbauer Saudi Arabia with headquarters in Riyadh, including the production facility in King Abdullah Economic City (KAEC), and Rosenbauer MENA Trading - FZE (Dubai) with a subsidiary in Abu Dhabi (United Arab Emirates).

The Middle East & Africa area recorded significantly higher revenues of € 75.2 million compared to the same period last year (1-9/2023 € 56.7 million). EBIT returned to positive territory at € 3.4 million (1-9/2023 € 2.4 million).

Asia-Pacific area segment

The Asia-Pacific area comprises the entire ASEAN-Pacific region, Japan, India, China, the CIS countries and Turkey.

The Asia-Pacific area includes the Group companies S. K. Rosenbauer in Singapore, Rosenbauer Australia based in Brisbane, and Rosenbauer Fire Fighting Technology (Yunnan) in China. There are further sales and service locations in Brunei and the Philippines.

The Singapore plant produces vehicles for the Southeast Asian market.

Business development

Revenues in the Asia-Pacific area segment fell to € 66.9 million compared to the previous year (1-9/2023: € 78.3 million). EBIT was back in positive territory at € 7.4 million (1-9/2023: € -1.4 million).

Americas area segment

The Americas area comprises North and South America and the Caribbean.

In addition to Rosenbauer America, based in Lyons, the production companies Rosenbauer Minnesota and Rosenbauer Motors in Wyoming (Minnesota), Rosenbauer South Dakota in Lyons (South Dakota) and Rosenbauer Aerials in Fremont (Nebraska) are part of the area.

Business development

Revenues in the Americas area segment increased to € 247.0 million (1-9/2023: € 213.0 million) in the first nine months of this year. EBIT was better year-on-year at € 4.0 million (1-9/2023 € 2.3 million).

Preventive Fire Protection (PFP) segment

Preventive Fire Protection handles the planning, installation and maintenance of stationary fire fighting and fire alarm systems. The segment is handled by the two Group companies Rosenbauer Brandschutz Deutschland in Leonding (Austria), and Rosenbauer Brandschutz Deutschland in Mogen-dorf (Germany). Rosenbauer is therefore also a full-service provider in this area.

Investments

Business development

The PFP segment generated revenues of € 27.7 million in the first three quarters of 2024, which was down on the previous year (1-9/2023: € 28.5 million). This was due to high staff turnover, which has led to significant operational challenges in day-to-day business. EBIT was negative at € -3.4 million (1-9/2023 € 0.7 million).

Financial and Net Assets Position

Outlook

Total assets increased in the period under review to € 1,283.7 million (30 September 2023: € 1,198.6 million).

Given the increased political uncertainty, the IMF believes that the risks of a deterioration in global growth prospects outweigh the opportunities for improvement. In addition to a renewed shock to the capital markets, setbacks in inflation control could hamper a longer than expected contraction of the Chinese real estate sector. An intensification of existing trade tensions could reduce the efficiency of the markets.

Global demand for firefighting equipment is expected to normalize further in 2025. The investment backlog following the COVID-19 pandemic has been cleared and stronger, inflation-related pull-forward effects are no longer expected for the time being. Instead, increasing protectionism between the major economic areas could make exports more difficult.

With its global production facilities, the Rosenbauer Group believes it is well prepared for these new conditions and expects order intake to continue to grow in 2025. Nevertheless, the geographical distribution of procurements could shift, especially as Europe is stabilizing at a high level and larger projects should also come from the Middle East in the medium term. Municipalities in the USA are investing continuously and the airport business in Asia has picked up significantly.

Assuming that supply chains remain stable, the Group's Executive Board expects revenues of more than € 1.2 billion and an EBIT margin of around 5% for 2024.

Intensive work to implement the capital increase, which is subject to extensive competition and merger control approval procedures, continues worldwide. The goal is to complete the transaction (closing) in 2024.

INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Consolidated statement of financial position

ASSETS (in € thousand)		Sep. 30, 2023	Dec. 31, 2023	Sep. 30, 2024
EQUITY AND LIABILITIES (in € thousand)				
		Sep. 30, 2023	Dec. 31, 2023	Sep. 30, 2024
A. Non-current assets				
I. Property, plant and equipment		149,697	150,146	149,332
II. Intangible assets		55,487	58,048	60,843
III. Right-of-use assets		30,481	29,806	33,277
IV. Securities		94	156	94
Investments in companies accounted for using the equity method		1,786	1,904	2,015
VI. Deferred tax assets		20,645	21,915	21,564
	Total equity	258,190	261,975	267,125
B. Current assets				
I. Inventories		641,933	591,095	695,192
II. Receivables and other assets		256,658	278,020	273,340
III. Income-tax receivables		495	742	606
IV. Cash and cash equivalents		41,343	34,863	47,393
	940,429	904,720	1,016,531	
C. Current liabilities				
I. Putable Non-controlling interests			11,823	12,431
II. Current interest-bearing liabilities			361,832	429,508
III. Current lease liabilities			6,066	6,226
IV. Contract liabilities			223,810	248,843
V. Trade payables			108,551	114,948
VI. Other current liabilities			99,786	85,449
VII. Liabilities for taxes			625	2,769
VIII. Other provisions			27,522	22,693
	840,015	922,867		648,892
Total ASSETS				
	1,198,619	1,166,695	1,283,656	1,198,619
Total EQUITY AND LIABILITIES				
	1,166,695	1,283,656	1,198,619	1,166,695
Sep. 30, 2023				
	13,600	13,600	13,600	13,600
Dec. 31, 2023				
	23,703	23,703	23,703	23,703
Sep. 30, 2024				
	17,674	17,674	20,243	20,243
Sep. 30, 2023				
	114,426	125,917	119,192	119,192
Dec. 31, 2023				
	169,821	180,894	176,738	176,738
Sep. 30, 2024				
	1,828	2,206	2,339	2,339
	171,649	183,100	179,077	

Consolidated income statement

	in € thousand	1-9 2023	1-9 2024	7-9 2023	7-9 2024
1. Revenues		699,120	841,320	238,637	306,768
2. Cost of sales		-592,974	-700,790	-196,340	-254,066
3. Gross Profit	106,146	140,530	42,277	52,702	
4. Other operating income		6,760	5,160	3,036	1,666
5. R&D and Productmanagement		-16,296	-17,506	-5,252	-5,958
6. Selling expenses		-42,244	-43,951	-14,601	-14,690
7. Administrative expenses		-42,182	-53,967	-14,405	-18,109
8. Other expenses		-1,009	-824	-616	-617
9. Earnings before interest and taxes (EBIT)	11,175	29,442	10,439	14,994	
10. Interest income		2,733	727	1,634	258
11. Interest expense		-23,483	-29,281	-10,319	-11,210
12. Share in results of companies accounted for using the equity method		200	111	56	-48
13. Financial result	-20,550	-28,443	-8,629	-11,000	
14. Earnings before income tax (EBT)	-9,375	999	1,810	3,994	
15. Income tax		-2,500	-3,807	-2,097	-1,623
16. Net income or the period	-11,875	-2,808	-287	2,371	
thereof Non-controlling interests		1,307	1,874	414	589
thereof Shareholders of parent company		-13,182	-4,682	-701	1,782
Average number of shares outstanding		6,800,000	6,800,000	6,800,000	6,800,000
Basic earnings per share		-1.94	-0.69	-0.10	0.26
Diluted earnings per share		-1.94	-0.69	-0.10	0.26

Presentation of the consolidated statement of comprehensive income

	1-9 2023	1-9 2024	7-9 2023	7-9 2024	7-9 2023
in € thousand					
Net profit for the period	-11,875	-2,808	-287	2,371	
Restatements as required by IAS 19					
thereof deferred taxes	549	38	527	12	
Change in fair value of financial liabilities that is attributable to a change in credit risk	-148	-8	-143	-2	
thereof deferred taxes	-638	-226	-1,010	-81	
Total changes in value recognized in equity that cannot be subsequently reclassified into profit or loss	147	52	147	19	
	-89	-145	-479	-53	
Gains/losses from foreign currency translation	-1,608	2,084	-754	153	
Gains/losses from cash flow hedge					
Change in unrealized gains/losses	102	455	252	961	
thereof deferred tax	-40	-28	53	-274	
Realized gains/losses	-1,833	35	-1,121	-41	
thereof deferred tax	367	-9	224	10	
Total changes in value recognized in equity subsequently reclassified into profit or loss when certain conditions are met	-3,011	2,536	-1,347	809	
Other comprehensive income	-3,101	2,391	-1,826	757	
Total comprehensive income after income taxes	-14,976	-417	-2,113	3,128	
thereof:					
Non-controlling interests	1,361	1,696	596	209	
Shareholders of parent company	-16,337	-2,113	-2,709	2,919	

Statement of changes in consolidated equity

Attributable to shareholders in the parent company							
				Other reserves			
		Currency transaction	Restatement as required by IAS 19	Revaluation reserve	Hedging reserve	Accumulated results	Non-controlling interests
in € thousand	As of Jan 1, 2024	Share capital	Capital reserve	-3,838	482	125,917	180,894
		13,600	23,703	21,018	12	180,894	2,206
Other comprehensive income		0	0	2,261	29	-174	452
Net profit for the period		0	0	0	0	0	0
Total comprehensive income	0	0	2,261	29	-174	452	-4,682
Changes in non-controlling interests		0	0	0	0	0	-2,043
Dividend		0	0	0	0	0	0
As of September 30, 2024	13,600	23,703	23,279	-3,809	308	464	119,192
As of Jan 1, 2023	13,600	23,703	21,251	-2,489	869	1,616	125,529
Other comprehensive income		0	0	-1,661	402	-491	-1,404
Net profit for the period		0	0	0	0	0	-13,182
Total comprehensive income	0	0	-1,661	402	-491	-1,404	-13,182
Changes in non-controlling interests		0	0	0	0	2,079	2,079
Dividend		0	0	0	0	0	-1,244
As of September 30, 2023	13,600	23,703	19,590	-2,088	378	212	114,426
						169,821	1,828
						171,649	171,649

Consolidated statement of cash flows

	in € thousand	1-9 2023	1-9 2024
Profit before income tax		-9,375	999
+ Depreciation		22,105	23,155
± Gains/losses of companies accounted for using the equity method		-200	-111
- Gains from the retirement of property, plant and equipment, intangible assets and securities		-258	-310
+ Interest expenses		23,472	29,281
- Interest and securities income		-2,733	-727
± Other non-cash expenses and income		-4,085	1,815
± Change in inventories		-150,390	-106,271
± Change in receivables and other assets		-81,410	2,257
± Change in trade payables and contract liabilities		61,985	54,451
± Change in other liabilities		13,714	14,659
± Change in provisions (excluding income tax deferrals)		955	727
Cash earnings		-126,227	19,925
- Interest paid		-22,945	-28,824
+ Interest received and income of securities		2,468	727
- Income tax paid		-7,509	-1,713
Net cash flow from operating activities		-154,213	-9,885
- Proceeds / Payments from the sale / purchase of property, plant and equipment, intangible assets and securities		-5,340	-16,081
- Income from capitalized development costs		-3,428	-3,971
Net cash flow from investing activities		-8,768	-20,052
- Dividends paid to non-controlling interests		-1,244	-1,492
± Proceeds / Repayment from interest-bearing liabilities		174,264	48,837
- Repayment of leasing liabilities		-4,392	-4,795
Net cash flow from financing liabilities		168,628	42,550
Net change in cash and cash equivalents		5,648	12,613
+ Cash and cash equivalents at the beginning of the period		35,601	34,863
± Adjustment from currency translation		94	-83
Cash and cash equivalents at the end of the period		41,343	47,393

Segment reporting

	Business Segments in T€	1-9 2023	1-9 2024
External revenues			
Area Europe		322,514	424,530
Area Middle East & Africa		56,745	75,193
Area Asia-Pacific		78,300	66,857
Area Americas		213,049	247,006
PFP ¹		28,513	27,734
Group	699,120	841,320	
Operating result (EBIT)			
Area Europe		11,951	17,969
Area Middle East & Africa		-2,398	3,392
Area Asia-Pacific		-1,367	7,439
Area Americas		2,332	4,042
PFP ¹		658	-3,400
EBIT before share of results of companies accounted for using the equity method		11,175	29,442
Finance expenses		-23,483	-29,281
Financial income		2,733	727
Share in results of companies accounted for using the equity method		200	111
Profit before income tax (EBT)		-9,375	999
Business Units in T€			
External revenues		510,948	626,504
Vehicles		66,251	74,086
Fire & Safety Equipment		28,916	27,734
Preventive Fire Protection (PFP)		69,694	82,305
Customer Service		23,310	30,692
Others			
Group	699,120	841,320	

¹ Preventive Fire Protection

EXPLANATORY NOTES

1. Information on the company and the basis of preparation

The Rosenbauer Group is an international group of companies whose ultimate parent company is Rosenbauer International AG, Austria. Its main focus is on producing firefighting vehicles, developing and manufacturing firefighting systems, equipping vehicles and their crews, and preventive firefighting. The Group's head office is located at Paschinger Strasse 90, 4060 Leonding, Austria. The company is registered with the Linz Regional Court under commercial register number FN 78543 f and is listed on the Prime Market of the Vienna Stock Exchange.

The interim consolidated financial statements are prepared on the basis of the accounting and valuation policies applied as of 31 December 2023. Therefore, the condensed interim consolidated financial statements do not contain all the information and explanatory notes required under IFRS for consolidated financial statements as of the end of the financial year, but are to be read in conjunction with the IFRS consolidated financial statements published by the company for the 2023 financial year. The interim consolidated financial statements have been prepared in thousands (€ thousand) (functional currency of Rosenbauer International AG) and, unless stated otherwise, this applies to the figures shown in the notes.

2. Consolidated companies

In accordance with IFRS 10, the consolidated financial statements as of 30 September 2024 include four Austrian (31 December 2023: four) and 25 foreign subsidiaries (31 December 2023: 25), all of which are legally and actually controlled by Rosenbauer International AG and therefore included in consolidation.

Using the equity method, the share in the joint venture founded with the co-owner and managing director of Rosenbauer Espanola was accounted for in Spain (Rosenbauer Ciansa Srl; Rosenbauer share 50%).

3. Seasonal fluctuations

Owing to the high degree of dependency on public sector clients, the usual pattern in the firefighting industry is for a very high proportion of deliveries to be made in the second half of the year, especially in the final quarter. There can therefore be considerable differences – in terms of revenues and earnings – between the respective interim reporting periods. Further information on developments in the current reporting period can be found in the interim Group management report.

4. Estimation uncertainties and judgements

The preparation of the interim consolidated financial statements requires the Executive Board to make assumptions, estimates and judgements that have a significant effect on the presentation of the Group's net assets, financial position and result of operations. Detailed explanations of the assumptions, estimates and judgements can be found in the consolidated financial statements of Rosenbauer International IAG as of 31 December 2023.

5. Material events after the reporting date

No material events occurred prior to the preparation of the interim consolidated financial statements.

CONTACT AND CAPITAL MARKET CALENDAR

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Capital market calendar

February 14, 2025	Publication of preliminary results 2024
April 11, 2025	Publication of annual results 2024
April 28, 2025	Reporting date "Annual General Meeting"
May 8, 2025	33rd Annual General Meeting
May 13, 2025	Ex-dividend date
May 14, 2025	Publication of Interim report Q1 /2025
May 14, 2025	Record date "Dividends"
May 16, 2025	Dividend payment date
August 8, 2025	Publication of the Half-year Financial Report 2025
November 14, 2025	Publication of the Interim Statement Q3/2025

Rosenbauer share details

ISIN	AT0000922554
Reuters	RBAV.VI
Bloomberg	ROS AV
Share class	No-par-value shares, bearer or registered
ATX Prime weighting	0.19%

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Rosenbauer International AG does not guarantee in any way that the forward-looking assumptions and estimates contained in this Interim Statement will prove correct, nor does it accept any liability for loss or damages that may result from any use of or reliance on this report. Gender-sensitive communication is as important to us as the readability of our texts. This is why we use female, male and gender-neutral terminology. Gender-neutral terms are used for reasons of legibility. Minimal arithmetical differences may arise from the application of commercial rounding to individual items and percentages in this report. This interim statement is available in German and English. Subject to printing and typesetting errors.